



# **PUBLIC PRIVATE PARTNERSHIP REQUEST FOR EXPRESSION OF INTEREST**

**2026**

# **Government of the Democratic Socialist Republic of Sri Lanka**

**Ministry of Industry and Entrepreneurship Development**



## **Request for Expression of Interest (EOI)**

**Design Build Finance Operate Maintain Transfer (DBFOMT)**

**International Competitive Bidding (ICB)**

**Integrated Mine Development and Value-Added Graphite-based Product Development  
at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP)**

REF No: MI/FIN/30/63/01

**Ministry of Industry and Entrepreneurship Development**

Assisted by:

The National Agency for Public Private Partnership

Ministry of Finance, Planning and Economic Development

01.03.2026

## **Letter of Invitation**

Ministry of Industry and Entrepreneurship Development is pleased to invite your organization to participate in the Expression of Interest (EOI) for the **Integrated Mine Development and Value-Added Graphite-based Product Development at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP)** (“the Project”), initiated by the Ministry of Industry and Entrepreneurship Development, Government of Sri Lanka.

The Project will be implemented through a Special Purpose Vehicle (SPV) established solely for developing, operating, and managing the Kahatagaha Graphite Mine and associated value-addition facilities. The Government of Sri Lanka will retain a majority shareholding in the SPV, while the selected private partner shall invest through equity and undertake mineral exploration leading to the establishment of graphite reserves, mine development, modernization, and value addition through the SPV. Any additional financing beyond equity shall be at the sole risk of the private partner.

The Project aims to modernize and sustainably expand underground mining operations and advance domestic graphite value addition in line with national industrial priorities and the Government policy prohibiting the export of raw graphite.

### **1. Mine Development**

The Project will focus on the comprehensive development and modernization of existing underground mining operations at Kahatagaha. Activities include geological investigations, reserve estimation, mine planning, expansion of underground infrastructure, upgraded extraction methods, and adoption of advanced mining and safety technologies to improve efficiency and long-term sustainability. All geological, reserve-related, and operational risks will be borne entirely by the private partner and the SPV.

### **2. Value-Added Graphite-based Product Development**

The Project includes establishing facilities for value-added graphite product development using material extracted from the Kahatagaha Mine. Facilities may be located within the mine site or at an alternative location within Sri Lanka proposed by the private partner. Only value-added graphite products should be exported, while domestic supply is encouraged where commercially viable. All processing and value-addition activities must comply with Sri Lankan laws, environmental standards, and industrial safety requirements.

## **Project Overview:**

The Project will follow a Design, Build, Finance, Operate, Maintain and Transfer (DBFOMT) model over a 30-year period. The private partner, through the SPV, will be responsible for project design, financing, implementation, operation, and maintenance, and will bear all revenue, market, operational, financial, and commercial risks. No off-take guarantees or revenue assurances will be provided by the Government. At the end of the concession term, all project assets and the private partner's shareholding in the SPV will transfer to the Government subject to agreed handback conditions.

## **EOI Submission Details:**

**Submission Deadline:** 30.04.2026 2.00 p.m. (Sri Lanka Standard Time (GMT + 5.30)), (The EOI will be opened soon after the closing date and time at the main Auditorium, Ministry of Industry and Entrepreneurship Development. Two representatives from each company may participate in the EOI opening)

**Submission Address:** Chairman  
Cabinet Appointed Negotiation Committee (CANC)  
Procurement division,  
Ministry of Industry and Entrepreneurship Development  
PO Box 570, 73/1, Galle Road, Colombo -03, Sri Lanka.

**Contact Information:** Eng. P.V.A. Hemalal  
Chairman  
Kahatagaha Graphite Lanka Ltd  
+94771245025  
[moied.kgll@gmail.com](mailto:moied.kgll@gmail.com)

**Submission Method:** By post, courier or hand delivery to the tender box available at the Procurement Division of the Ministry.

## **Field visit:**

- Date: From 23.03.2026 to 28.03.2026
- Time: 9.00 a.m. to 5.00 p.m (Sri Lanka Standard Time (GMT + 5.30))
- Venue: Kahatagaha Graphite Mine

**\*\* Please contact the Chairman of Kahatagaha Graphite Lanka Ltd to kindly arrange a convenient time slot for the proposed site visit during the above-mentioned period.**

Eng. P.V.A. Hemalal  
Chairman - Kahatagaha Graphite Lanka Ltd  
+94771245025

**Pre proposal meeting:**

- Date: 31.03.2026
- Time: 10.30 a.m. (Sri Lanka Standard Time (GMT + 5.30))
- Venue: Main Auditorium, Ministry of Industry and Entrepreneurship Development

We invite capable and financially stable organizations with a proven track record to participate in this EOI as the first step in selecting a qualified partner for the Project.

Enclosed are details on the Project scope, eligibility criteria, and submission guidelines. Please review these materials to assess alignment with the strategic objectives of the Government of Sri Lanka.

We look forward to receiving your Expression of Interest and exploring this potential collaboration.

Warm regards,

**Chairman**

**Cabinet Appointed Negotiation Committee (CANC)**

**Project of Value Addition of Existing Graphite Extraction at the Kahatagaha Graphite Mine**

**Ministry of Industry and Entrepreneurship Development**

**P.O. Box 570, 73/1, Galle Road, Colombo 03, Sri Lanka.**

## DISCLAIMER

The Request for Expression of Interest (EOI) document serves as a preliminary step in the Public Private Partnership (PPP) project procurement process, aiming to inform and gather information from potential bidders. This document is not a contract or formal offer but a means for the implementing institution to communicate project details, requirements, and expectations to interested parties. It highlights that the EOI is intended to collect data on qualified and interested firms and address any concerns, without pre-qualifying or excluding them from future stages.

The document includes necessary disclaimers regarding the accuracy, completeness, and reliability of the information provided, emphasizing that it is based on current assumptions and assessments that may not cover all specifics or legal interpretations an applicant requires. Applicants are encouraged to conduct their own due diligence, seek independent advice, and bear all associated costs of participation without expecting compensation from the implementing institution.

Furthermore, the implementing institution reserves the right to modify, update, or cancel the EOI process at any time, without liability for any costs incurred by applicants or for the outcome of the process. This setup underscores the importance of independent verification by applicants and their responsibility for any expenses related to their EOI submission.

## DEFINITIONS AND INTERPRETATION

**Addendum or Addenda** means any written modification or clarification issued in relation to this EOI.

**Applicant** means an interested single entity or combination of entities (bidders) which submits an Expression of Interest (EOI) to the Implementing Institution in accordance with provisions of this notification.

**Bidder** means a single entity or Consortium qualified to submit a Bid to the Implementing Institution.

**Bidding Documents** means the EOI, RFP, the draft PPP Agreement, any Addenda or clarification issued by the Implementing Institution in accordance with the RFP and the PPP Agreement, and any other documents to be provided by the Implementing Institution.

**Consortium** means any combination of entities that have formed a consortium or association by fulfilling the requirements set out in the RFP, for the purpose of submitting a bid.

**Expression of Interest Due Date** means the date specified in 4.4.1 Application closing date as the last date for submission of Applications.

**Implementing Institution** means any Line Ministry, an administrative department reporting to it, or a public entity established or owned by or reporting to a Line Ministry.

**GOSL** means Government of Sri Lanka

**Lead Member** in the context of a Consortium, means the Consortium Member nominated by the Consortium Members as the lead member.

**Line Ministry** means a Government Ministry responsible for a sector or sectors.

**PPP** means Public Private Partnership

**PPP Agreement** means the agreement to be executed between the Implementing Institution and the Selected Bidder to implement the PPP project.

**EOI** means the Request for Expression of Interest.

**RFP** means Request for Proposals.

**SPV** means Special Purpose Vehicle

# 1.0 Title and Introduction

## 1.1 Title

Integrated Mine Development and Value-Added Graphite-based Product Development at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP) (“the Project”).

## 1.2 Introduction

This Expression of Interest (EOI) is issued by the Ministry of Industry and Entrepreneurship Development of the Government of Sri Lanka to invite qualified parties to participate in a Public Private Partnership (PPP) for the Mine Development and Value-Added Graphite-Based Product Development at the Kahatagaha Graphite Mine.

The Cabinet of Ministers has granted its approval by the Cabinet Decision on 15.09.2025 and referred by the CP No. 25/1689/810/050 to call for Expressions of Interests (EOI) for a Graphite Value-Addition Project, including surveying of the existing Graphite reserves, mining and processing of Graphite at the Kahatagaha Mine through the Public Private Partnership (PPP) with a potential investor. Hence, the Cabinet Appointed Negotiation Committee (CANC) was appointed to procure a suitable investor for the Graphite Value-Addition Project.

Export shall be permitted exclusively for products classified under Secondary Value Addition (product development), including graphene, battery anodes (Li-ion), lubricants, brake linings, conductive materials, and other advanced value-added graphite-based products.

The Project comprises two key components:

### a. Mine Development

Modernization and expansion of the underground mine, including geological investigations, reserve estimation, mine planning, upgrades to underground infrastructure, and introduction of modern advanced mining and safety technologies to improve production efficiency, operational safety, and long-term sustainability.

### b. Value-Added Graphite-Based Product Development

Establishment of facilities to process graphite extracted from the Kahatagaha Mine into value-added graphite-based products. Such facilities may be located within the mine site or at an alternative location within Sri Lanka proposed by the private partner and approved under the PPP framework. Only value-added products shall be permitted for export.

The Project will be implemented through a Special Purpose Vehicle (SPV) to be newly incorporated, with the Government of Sri Lanka retaining a majority shareholding. The selected private partner shall participate through equity investment and, acting through the SPV, shall be responsible for the Design, Build, Finance, Operate, Maintain and Transfer (DBFOMT) of the mine development and value-added graphite-based product development components of the Project over a thirty (30)-year period. Implementing Institution, shall provide access to the existing mining asset, exercise regulatory and shareholder oversight, facilitate statutory approvals, and ensure alignment of the Project with national mineral and industrial development policies. All technical, financial, commercial, geological, and operational risks associated with the Project shall be borne solely by the private partner and the SPV.

At the expiry of the Project term, all Project assets and the private partner's shareholding in the SPV shall be transferred to the Government of Sri Lanka or its designated entity, in accordance with the provisions of the PPP Agreement and the agreed handback requirements.

This EOI invites interested parties with proven expertise and track records in large-scale mining, mineral processing and industrial development to submit their Expression of Interest by 30.04.2026.

### **1.3 Purpose of Issuing this EOI**

The EOI is prepared in terms of the GOSL's Public Private Partnership Guidelines as amended. Where a conflict exists, the PPP guidelines and Regulations shall prevail.

The purpose of this EOI is to:

- a. Inform potential partners about the Project opportunity.
- b. Collect information on interested parties' capabilities and experience.
- c. Address any preliminary concerns or queries from potential applicants.

### **1.4 Objective and Scope of Work / Services**

#### **1.4.1 Objective of the Proposal**

The primary objective of the Project is to modernize, expand, and sustainably operate the existing underground mining operations at the Kahatagaha Graphite Mine, and to establish

facilities for value-added graphite-based product development through a Public Private Partnership (PPP) implemented via a newly incorporated Special Purpose Vehicle (SPV).

The selected private partner, acting through the SPV, will be responsible for the Design, Build, Finance, Operate, Maintain and Transfer (DBFOMT) of the mine development and value addition components over a thirty (30)-year period, while bearing all technical, financial, commercial, geological, and operational risks associated with the Project.

#### **a. Mine Development Objective**

To undertake comprehensive modernization and expansion of the underground mining operations at the Kahatagaha Graphite Mine, including reserve estimation, mine planning and design, upgrading of underground infrastructure, and the adoption of modern advanced mining and safety technologies to enhance production efficiency, operational safety, and long-term sustainability.

#### **b. Value-Added Graphite-Based Product Development Objective**

To establish and operate facilities for processing graphite extracted from the Kahatagaha Mine into value-added graphite-based products within Sri Lanka, consistent with national industrial development objectives and the Government policy prohibiting the export of raw graphite (For the avoidance of doubt, export shall be permitted only for graphite products resulting from Secondary Value Addition, and no export shall be permitted for products resulting from Primary Value Addition, including purified graphite flakes and expandable graphite). Facilities may be located at the mine site or at an alternative location within Sri Lanka proposed by the private partner and approved under the PPP framework.

#### **1.4.2 Scope of Work/Services:**

The selected private partner, acting through the Special Purpose Vehicle (SPV), shall be responsible for the end-to-end implementation of mine development and value-added graphite-based product development at the Kahatagaha Graphite Mine. The scope of work shall cover the full Project lifecycle under a Design, Build, Finance, Operate, Maintain and Transfer (DBFOMT) model, ensuring enhanced production, sustainable operations, and full compliance with applicable regulatory and policy frameworks.

The scope of work includes, but is not limited to, the following:

<p><b>1. Design and Planning:</b></p>	<p>The Investor shall prepare all detailed designs and technical plans required for the modernization and expansion of the underground mining operations and the establishment of value-added graphite-based processing facilities. This includes conducting geological investigations, resource estimation, reserve mapping, feasibility assessments, and environmental studies, and obtaining all relevant approvals and regulatory clearances. The Investor must also define land plot, utility, and infrastructure requirements necessary for the implementation of the Project.</p>
<p><b>2. Construction/Development</b></p>	<p>The Investor shall undertake the development of upgraded underground mining infrastructure and construct graphite-based value addition facilities at the approved locations. This shall include the integration of efficient extraction methods, modern processing systems, and supporting logistics infrastructure necessary for the movement, storage, and handling of mined and processed material. All construction activities shall follow an approved project timeline.</p>
<p><b>3. Operation and Maintenance</b></p>	<p>The Investor is responsible for operating and maintaining the upgraded mining systems and value-added processing facilities to ensure uninterrupted production and compliance with performance, environmental, and safety requirements. Effective maintenance programs must be implemented to sustain operational efficiency throughout the Project term.</p>
<p><b>4. Financing</b></p>	<p>The Investor shall secure full private-sector financing for all capital and operational requirements of the Project. Responsibility for structuring financial arrangements, mobilizing funds, and managing all financial risks</p>

	throughout the Project lifecycle shall rest entirely with the Investor.
<b>5. Compliance and Standards</b>	The Investor shall ensure compliance with all applicable Sri Lankan laws, mining regulations, environmental requirements, and industrial safety standards. All necessary mining, environmental, and operational permits and licenses must be obtained and maintained at all times, including adherence to the Government policy prohibiting the export of raw graphite.
<b>6. Technology and Innovation</b>	The Investor shall introduce modern mining, monitoring, and processing technologies that support efficient underground extraction and high-quality value-added graphite-based production. Technologies adopted must promote energy efficiency, environmental protection, and alignment with international best practices.
<b>7. Community and Stakeholder Engagement</b>	The Investor must maintain active engagement with local communities, government agencies, and relevant stakeholders throughout the Project lifecycle. This includes promoting local employment, supporting skills development, and contributing to regional socio-economic enhancements associated with the project.
<b>8. Risk Management and Mitigation</b>	The investor shall identify, assess, and manage all operational, geological, environmental, commercial, and financial risks associated with the Project. A comprehensive risk mitigation strategy and contingency framework must be implemented to ensure operational continuity and long-term sustainability.
<b>9. Project Handover/Transition</b>	At the conclusion of the thirty-year (30) project period, the investor shall transfer ownership and operational responsibility for all mining and value-added processing facilities to the Government of Sri Lanka or its designated authority. A structured transition and handover plan must be developed to ensure asset integrity, operational

	continuity, and compliance with agreed handback conditions.
<b>10. Monitoring and Evaluation</b>	The investor shall establish systems for monitoring operational performance, production levels, safety, environmental compliance, and sustainability indicators. Semiannual reports shall be submitted to the Ministry of Industry and Entrepreneurship Development as required for oversight and evaluation purposes.

### 1.4.3 Expected Outcomes:

The successful implementation of this project is expected to:

- 1) Increase the economic value derived from graphite extracted at the Kahatagaha Mine by transitioning from raw mineral extraction to the production of value-added graphite-based products.
- 2) New graphite-based products will be developed for both domestic and international markets, supporting innovation, product diversification, and expanded export opportunities.
- 3) Sri Lanka's position and competitiveness within the global graphite value chain will be strengthened through enhanced production capabilities, improved product quality, and the establishment of advanced value-addition facilities.
- 4) The Project will generate additional employment opportunities across mining, processing, logistics, and high-value product development, contributing positively to national and regional labour markets.
- 5) Operational efficiency, industrial safety, and environmental sustainability of graphite extraction and processing activities will improve through the adoption of modern technologies and adherence to regulatory standards.
- 6) Successful implementation of the project will attract further domestic and foreign investment into Sri Lanka's mineral processing and advanced materials sector.
- 7) The project will contribute to the socio-economic development of communities surrounding the Kahatagaha Mine through increased economic activity, local employment, and community engagement initiatives.

- 8) The modernization of underground mining operations is expected to enhance long-term production stability and resource sustainability, supporting the responsible development of Sri Lanka's mineral resources.
- 9) Technological innovation in mining, processing, and monitoring systems will elevate the overall productivity and competitiveness of the graphite sector.
- 10) At the end of the concession period, the structured transfer of mining and processing facilities to the Government of Sri Lanka will ensure operational continuity, asset integrity, and long-term national benefit.

## **1.5 Proposed Role and Responsibilities of Different Parties**

### **a. Role of the Public Sector:**

1. Provision of core mining infrastructure, including continued access to the Kahatagaha Graphite Mine and facilitation of internal roads, utilities, and other supporting infrastructure necessary for mine operations and value addition.
2. Facilitation of all necessary permits and regulatory approvals, ensuring that the Investor experiences an efficient and coordinated process across relevant government agencies.
3. Regulatory oversight and compliance monitoring, ensuring that the Investor adheres to applicable environmental, operational, and safety standards throughout the project lifecycle.
4. Support in stakeholder engagement, including assisting with local community relations, awareness campaigns, and conflict resolution to ensure public support and social license to operate.
5. Provision of historical and technical data related to graphite exploration, extraction, and geological mapping, to assist the Investor in conducting resource estimation, feasibility assessments, and mine development planning.

### **b. Role of the Private Partner:**

1. Investment in underground mining exploration leading to reserve estimation, modernization and expansion of the underground mining operations at Kahatagaha, including the adoption of modern advanced mining technologies and safety systems to enhance production efficiency and long-term operational performance.
2. Design, Build, Finance, Operate, and Maintain all new value-added graphite-based processing facilities, located either within the mine site or at another approved location

within Sri Lanka, including manufacturing plants for products such as spherical graphite, expandable graphite, and graphene.

3. Development of suitable logistics and transport arrangements to support the movement of mined graphite, processed material, and finished value-added products, along with any required upgrades to existing infrastructure.
4. Preparation and execution of marketing and sales strategies to promote value-added graphite-based products in domestic and international markets, in alignment with Sri Lanka's policy prohibiting the export of raw graphite.
5. Full responsibility for the day-to-day operations of mining, processing, and value-added product development, ensuring efficiency, safety, sustainability, and compliance with performance requirements.
6. The selected investor shall be required to either absorb existing employees of Kahatagaha Graphite Lanka Limited (KGLL) into the Special Purpose Vehicle, subject to operational requirements, or fully fund an acceptable Voluntary Retirement Scheme (VRS) approved by the Government, with no financial liability to the Government of Sri Lanka.
7. Adherence to relevant international and national environmental, mining, and industrial safety regulations, including obtaining and maintaining all required certifications, permits, and licenses.
8. Semi Annual reports to the Ministry of Industry and Entrepreneurship Development on financial performance, operational progress, milestone achievements, environmental compliance, and workforce development.
9. Recruitment, training, and development of local personnel to maximize employment opportunities for surrounding communities and enhance local technical capabilities.
10. Continuous research and development to improve processing efficiency, enhance product quality, introduce innovation in graphite applications, and strengthen environmental sustainability.
11. Fulfillment of all contractual, financial, and operational responsibilities under the PPP Agreement, including adherence to the thirty-year project period and reporting obligations.
12. Coordination with the SPV to ensure effective integration with road networks, utilities, and logistics facilities required for efficient project operations.

## 2.0 Eligibility Criteria

**2.1 Origin of Firm:** The applicant must be a legally registered entity, either operating independently or as part of a joint venture (JV). The firm must comply with all applicable laws and regulations governing business operations in Sri Lanka and its country of incorporation.

**2.2 Years in Operation:** The applicant must have been in continuous operation for a minimum of five (5) years from 2019 to 2024 at the time of EOI submission.

**2.3 Project Experience:** Applicants shall demonstrate relevant experience in the graphite or mineral-related industry by providing verifiable documentary evidence of at least two (2) completed projects, ongoing projects, or contractual engagements, undertaken within the last fifteen (15) years (2010 - 2025), of similar scope and complexity, in which the applicant has had a material technical, operational, or managerial.

Such projects or engagements shall individually or collectively demonstrate expertise in large-scale mineral extraction and mine operations and in downstream product development leading to Secondary Value Addition and high-value industrial or advanced mineral-based products. Projects developed and operated by the Applicant for its own operations may also be considered, subject to submission of acceptable auditable evidence.

In the case of a Joint Venture or Consortium, each partner shall submit project references relevant to its proposed role under the Project.

**2.4 Financial Stability:** Applicants must provide audited financial statements for the past three (3) years (2021/22, 2022/23, 2023/24) as proof of financial stability. The applicant must not be under bankruptcy protection, insolvency proceedings, or any financial distress that may impact its ability to execute the Project. The minimum net assets of the investor should be above Rs. 5,000mn/Equivalent USD for the last three consecutive years. In the case of a consortium, the combined net assets of all members shall be not less than Rs.5000mn/ Equivalent USD.

**2.5 Regulatory Compliance:** The applicant must be fully compliant with all Government of Sri Lanka (GOSL) regulations and international trade laws. The applicant must not be blacklisted, under sanction, or restricted by any government or international regulatory body.

**2.6 Labor Compliance:** Confirmation that the applicant adheres to labor laws, including not employing labor below the age of 18 and ensuring fair wages and working conditions as per local regulations.

**2.7 Legal and Ethical Standing:** The applicant should not have been convicted of any criminal activities related to professional conduct and should have a record of ethical business practices.

**2.8 Joint Venture:** The applicant must provide comprehensive details about its ownership and control structure. In cases where the applicant is part of a partnership, joint venture (JV), detailed information about the ownership and control of each participating member must be disclosed.

**2.9 Submission of Documents:** Applicants must submit all required forms and documents specified under Section 4.1(c) - Technical Forms for Submission (Schedules I).

**2.10 Instructions for Submission:**

- Submissions must be made by 30.04.2026 2.00 p.m. (*Sri Lanka Standard Time (GMT + 5.30)*), (*The EOI will be opened soon after the closing date and time at the main Auditorium, Ministry of Industry and Entrepreneurship Development. Two representatives from each company may participate in the EOI opening*)

Chairman

Cabinet Appointed Negotiation Committee (CANC)

Project of Value Addition of Existing Graphite Extraction at the Kahatagaha Graphite Mine

Ministry of Industry and Entrepreneurship Development

P.O. Box 570, 73/1, Galle Road, Colombo 03, Sri Lanka.

- All documents must be provided in English.
- The application must include a cover letter stating the applicant's interest, highlighting qualifications relative to the eligibility criteria, and signed by an authorized representative.

### **3.0 Joint Ventures (JVs), Partnerships: Ownership, Control, and Submission Clauses**

**3.1 Ownership and Control Disclosure:** The applicant must provide comprehensive details about its ownership and control structure. In cases where the applicant is part of a partnership, joint venture (JV), detailed information about the ownership and control of each participating member must be disclosed.

**3.2 Single EOI Submission Rule:** Each applicant is allowed to submit only one Expression of Interest (EOI), either individually or as a participant in a joint venture.

**3.3 Restriction on Multiple Bids by JVs:** If an applicant, or any partner in a joint venture, or any member of a Joint Venture participates in more than one bid, such bids will be disqualified.

## **4.0 Instructions to Bidders**

### **4.1 EOI Document**

The EOI document encompasses the complete set of requirements and instructions necessary for applicants. This document contains:

- a. **Notice Inviting EOI:** “Integrated Mine Development and Value-Added Graphite-based Product Development at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP)”
- b. **Detailed Terms and Conditions:** Comprehensive guidelines governing the submission, evaluation, and the selection process for Expression of Interest (EOI). These terms ensure transparency, compliance, and fairness in bidder selection.
- c. **Technical Forms for Submission:** Bidders shall use only the forms provided in Schedules I and must submit only the supporting documents specified under each respective form.
- d. **Sealing of Documents:** All pages of the EOI submission, including forms and supporting documents, shall be duly sealed with the official company seal. In the case of a consortium, the company seal of the Lead Bidder shall be affixed on each page of the common submission. Where separate forms or documents are required from individual consortium members, each such form or document shall be sealed by the respective consortium member.

### **4.2 Clarification on EOI Document and Briefing Meeting**

A briefing meeting will be held on 31.03.2026 at the Ministry of Industry and Entrepreneurship Development to provide bidders with a comprehensive understanding of the project and submission requirements. Further details, including the agenda and registration instructions, will be provided upon EOI submission or announced on the Ministry's official website.

Bidders seeking clarifications after the meeting must submit their requests within three (3) working days following the meeting. No clarification requests will be accepted beyond this period, and the Ministry will respond promptly to all eligible requests. Clarification requests can be sent via email to [moied.kgll@gmail.com](mailto:moied.kgll@gmail.com)

#### **4.3 Preparation of Bids:** Bids must be prepared following these guidelines:

- a. **Language:** All documents should be submitted in English.
- b. **Documents Required:** Relevant documentation as specified in the EOI.
- c. **EOI Format:** EOI should adhere to the format outlined in Schedule I.

#### **4.4 Submission of EOI:**

The applicant must submit the EOI in two copies, together with documents as specified and seal them in separate, envelop marked as “**original**” and “**copy**” the envelop shall then be sealed in and outer envelope which shall be marked as follows, “**Value Addition of Existing Graphite Extraction at the Kahatagaha Graphite Mine through Public Private Partnership**”

- All required documents and forms are included and correctly filled.

Each envelop shall be addressed to the,

**Chairman**

**Cabinet Appointed Negotiation Committee (CANC)**

**Project of Value Addition of Existing Graphite Extraction at the Kahatagaha Graphite Mine**

**Ministry of Industry and Entrepreneurship Development**

**P.O. Box 570, 73/1, Galle Road, Colombo 03, Sri Lanka.**

- Please submit the scanned document in the pen drive along with the application in sealed envelope.

##### **4.4.1 Application closing date**

Application should be submitted on or before 14.00 hours in Sri Lankan time on **30.04.2026** to the address provided above in the manner and form as detailed in the EOI. Ministry may at its sole discretion, extend closing date of the application.

**4.5 Late and Delayed EOI:** Submissions received after the specified deadline will be considered late and shall not be accepted. It is crucial to adhere to the timeline to avoid disqualification.

**4.6 Bid Opening and Evaluation:** The bid opening will take place on 30.04.2026 at the Ministry of Industry and Entrepreneurship Development. The evaluation process will:

- Assess bids based on the criteria specified in the EOI document.
- Shortlist bidders for further consideration or issuing of Request for Proposal (RFP) of the project.

### **Schedule I: Expression of Interest Template**

01	Applicants legal name	
02	In case of Joint Ventures legal name of each member	
03	Applicant legal address	
04	Applicant’s authorized representative information (Name, Designation, Address, Telephone, FAX, E-mail)	
05	Any relevant information on the applicant or Joint Ventures members related to the competence and ability to undertake the PPP Project	<b>FORM-A</b> <b>FORM-B</b> <b>FORM-C</b>
06	<b>Financial Stability:</b> As provided under Clause 2.4 of this EOI document	<b>FORM-D</b>
07	<b>Experience:</b> As provided under Clause 2.3 of this EOI document	<b>FORM-E</b>
08	<b>Project Understanding:</b> As described in the relevant form.	<b>FORM-F</b>

**Submission Formats**  
**Application Submission Form (Form A)**  
**Letter of Submission of EOI**

**Date:** [Insert Date]

**EOI No. and Title:** MI/FIN/30/63/01

Integrated Mine Development and Value-Added Graphite-based Product Development at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP)

**To:**

**Chairman**

**Cabinet Appointed Negotiation Committee (CANC)**

**Project of Value Addition of Existing Graphite Extraction at the Kahatagaha Graphite Mine**

**Ministry of Industry and Entrepreneurship Development**

**P.O. Box 570, 73/1, Galle Road, Colombo 03, Sri Lanka.**

We, the undersigned, hereby submit our **Expression of Interest (EOI)** for consideration in the **Integrated Mine Development and Value-Added Graphite-based Product Development at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP)**, and declare that:

1. We have examined the EOI document and fully understand the Instructions to Bidders. We confirm that we have no reservations regarding the contents of the EOI.
2. We confirm that we meet the eligibility and qualification criteria specified in the EOI document, including technical capability, financial stability, and relevant experience in value addition and large-scale manufacturing industries.
3. We acknowledge that the Ministry of Industry and Entrepreneurship Development reserves the right to accept or reject any EOI submission, cancel the prequalification process, or modify the selection process at any time, without incurring any liability to applicants.
4. All information, statements, and representations made in this EOI submission are, to the best of our knowledge and belief, true, correct, and complete.

We look forward to your consideration of our application.

**Signed:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**In the Capacity of:** \_\_\_\_\_

**Duly authorized to sign the EOI on behalf of:**

[Applicant's Name or Consortium Name]

**Address:** \_\_\_\_\_

**Date:** \_\_\_\_\_

***[All bidders must sign and affix the company seal. For a Consortium, either all partners sign with their seals or the authorized representative of the Lead Partner signs with the seal.]***

## **Applicant Declaration (Form B)**

**Date:** [Insert Date]

**EOI No. and Title:** MI/FIN/30/63/01

Integrated Mine Development and Value-Added Graphite-based Product Development at the Kahatagaha Graphite Mine under a Public Private Partnership (PPP)

**To:**

**Chairman**

**Cabinet Appointed Negotiation Committee (CANC)**

**Project of Value Addition of Existing Graphite Extraction at the Kahatagaha Graphite Mine**

**Ministry of Industry and Entrepreneurship Development**

**P.O. Box 570, 73/1, Galle Road, Colombo 03, Sri Lanka.**

We, the undersigned, hereby declare that:

- (a) We have no conflict of interest in accordance with the Instructions to Bidders.
- (b) We have not been debarred or blacklisted within the last five (5) years by any government, regulatory body, or international organization.
- (c) We have not had an event of default declared against us under any material operations.
- (d) We have no history of court or arbitral award decisions against us that would affect our ability to perform under this Project.
- (e) We confirm full compliance with all Government of Sri Lanka regulations and applicable international trade laws, and we further confirm that we are not blacklisted, sanctioned, or restricted by any government or international regulatory body.
- (f) We confirm compliance with all applicable labor laws, including adherence to minimum age requirements, non-employment of persons below eighteen (18) years of age, and the provision of fair wages and safe working conditions in accordance with national regulations.
- (g) We confirm that we have not been convicted of criminal offences relating to professional misconduct, fraud, corruption, or unethical business practices, and that we maintain ethical and lawful conduct in all business activities.

We confirm that the statements made in this declaration are true, complete, and correct to the best of our knowledge.

**Signed:** \_\_\_\_\_

**Applicant's Name:** [Applicant or Each Partner in the Consortium]

**Address:** \_\_\_\_\_

**Date:** \_\_\_\_\_

***[All bidders must sign and affix the company seal. For a Consortium or JV, all partners shall sign individually with their company seals, or the authorized representative of the Lead Partner may sign with the company seal.]***

## Applicant Information Form (Form C)

Applicant Name and Acronym	Legal address	Country of Incorporation	Investment Firm		EOI Submission Authorized By	Position
			Joint Venture	Consortium		

*[The table must be filled for the Applicant and each Consortium partner, and the Business Registration Certificate of each company must be submitted.]*

## Financial Data Submission Form (Form D)

Type of Financial information in (currency)	Historic information for previous (amount in currency, currency, exchange rate*, USD equivalent)		
	Year 01 2021/22	Year 02 2022/23	Year 03 2023/24
Statement of Financial Position (Information from Balance Sheet)			
Total Assets (TA)			
Total Liabilities (TL)			
Total Equity/Net Worth (NW)			
Current Assets (CA)			
Current Liabilities (CL)			
Working Capital (WC)			
Information from Income Statement			
Total Revenue (TR)			
Profits Before Taxes (PBT)			
Profits After Taxes (PAT)			
Cash Flow Information			
Cash Flow from Operating Activities			

*[The Applicant must submit the audited financial statements for the respective years. In the case of a JV or Consortium, each partner shall submit its audited financial statements together with a separate Financial Data Submission Form for each company.]*

## Project Experience and References (Form E)

### Applicant’s Experience in Underground Mining, Graphite Processing, and Value-Added Graphite Product Development

Provide project references demonstrating your firm’s experience in underground mining, mineral or graphite processing, value-added graphite product manufacturing, and large-scale industrial development. Include projects that reflect your technical, operational, and managerial capability relevant to mine development and advanced material processing. List the most relevant projects completed within the past 10-15 years.

SN	Type of Project	Period	Country	Remarks
1				
2				
3				
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*[The Applicant shall submit verifiable documentary evidence for each project reference; projects developed and operated by the Applicant for its own operations may also be considered, subject to submission of acceptable auditable evidence. In the case of a Joint Venture or Consortium, each partner shall submit project references relevant to its proposed role, together with supporting evidence.]*

## Concept Proposal (Form F)

The Concept Proposal should outline the applicant’s approach to implementing the Project, including objectives, investment strategy, operations, and expected outcomes. It should describe how the applicant intends to finance, design, and modernize the Kahatagaha underground mine, and establish facilities for processing and producing graphite-based value-added products. The proposal should summarize planned mine development methods, production improvements, and the use of modern mining and safety technologies. It should also outline proposed value-addition facilities such as spherical graphite, expandable graphite, or graphene production at the mine site or another approved location. Applicants must describe logistics arrangements for graphite movement and ensure efficient, cost-effective operations. The proposal should also address compliance with environmental and safety regulations, sustainability measures, domestic supply considerations, and export plans for value-added products.

**Maximum 1000 words**

## **EOI Attachments**

### **The Checklist for Submission of EOI Document**

- Application Submission, Form - A**
- Applicant Declaration, Form - B**
- Applicant Information, Form - C**
- Applicant's Financial Data, Form - D**
- Project Experience and References, Form - E**
- Concept Proposal, Form - F**